

Form1.

Summary of the plan of Vermicomposting fertilizer production

1. Introduction to products or services

1.1. The goal of plan

The main goal of this plan is to establish the vermicomposting fertilizer production unit in Lorestan province. This plan will be exploited from 2017 with 6 personnel and 70% of the practical capacity in 3 working shifts of 8 hours and 300 day annually and will reach its 100% of the practical capacity by 2020.

1.2. Characteristics and advantages

Vermicompost is the result of biological activity of a type of worm called *Eisenia Foetida*. This organism, changes the natural organic materials to the organic fertilizer by eating them such that at present, this fertilizer is a rich type of biologic organic fertilizers worldwide. The Vermicompost application in physical, chemical and biological properties of the soil is highly effective. This fertilizer modifies the chemical, physical and biological properties of the soil and in addition to low specific weight, lacks odor, pathogen microorganisms, anaerobic bacteria, molds and weeds. Vermicompost provides the plants and seed growth and nutrition keeping in addition to high water absorption.

Advantages of Vermicompost: it is light and odorless, it is free of weeds, contains useful aerobic microorganisms such as nitrogen and bacteria, high level of the main elements in comparison with other organic fertilizers, containing micro-elements such as zinc, copper and manganese, containing plant growth drivers such as vitamins particularly B₁₂, high capacity of keeping water and nutrition, free of anaerobic bacteria, molds and pathogen microorganisms, modifying the chemical, physical and biological features of the soil, consistent with environmental regulations, consumable in raising all agricultural products, soil airing by providing porosity in dense soil and making use of this fertilizer enhance the quality and quantity of the agricultural products relative to the chemical ones and doesn't have the challenges of the remaining chemical fertilizers in foods.

1.3. Custom fees

Table1. Vermicompost fertilizer custom fees and tariffs

| Description | Tariff code | Fees |
|--------------|-------------|------|
| Vermicompost | 31059090 | 5 |

1.4. ISIC code

The plant considered is for producing Vermicompost fertilizer. The ISIC code related to this product is 2412 in the department of industry, mine and commerce systems in subgroup of chemical products production and its measurement scale is ton.

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Table2. Product ISIC code

| ISIC code | Description | Scale |
|------------|--------------|-------|
| 2412512385 | Vermicompost | Ton |

1.5. Introduction to products application

Compost fertilizer is used in agriculture, farms and greenhouses for producing organic products. The word resulted from Vermicompost process is dried and used as livestock food. Vermicompost fertilizer is used in summer agriculture, green spaces and forestation, vineyard, grass planting, tress with pity fruits, non-yielding trees, saffron farms, cereals, gardens, mushroom and other agricultural products and garden products and enhances the products quality and quantity.

2. Suggested sites

Based on surveys, the cities such as Borujerd, Selseleh and Delphan are suitable sited for establishing this unit.

3. Raw, auxiliary materials and consumables

The raw materials include organic wastes (livestock fertilizers and wastes), worm and packing materials.

4. Sales plan and target market (local and foreign)

The target market at first is to supply locally in sections and then for additional production, the export would be done to the Iraq and western neighbors.

Table3. Products production and sales plan

| Description | 2017 | 2018 | 2019 | 2020 |
|-------------------------|--------|--------|--------|--------|
| Production capacity | 70% | 80% | 90% | 100% |
| Production level (kg) | | | | |
| Vermicompost fertilizer | 700000 | 800000 | 900000 | 100000 |
| Worm | 28000 | 32000 | 36000 | 40000 |
| Total (kg) | 728000 | 832000 | 936000 | 104000 |
| Sales level (m.Rial) | | | | |
| Vermicompost fertilizer | 3010 | 3440 | 3870 | 4300 |
| Worm | 5600 | 6400 | 7200 | 8000 |
| Total (m.Rial) | 8610 | 9840 | 11070 | 12300 |

5. Annual nominal and practical capacity

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Nominal capacity

The Nominal capacity is the production in ideal situation. This capacity is registered by the machineries manufacturers and is based on the engineering and designing principles.

5.2. Practical capacity

The practical capacity is the maximum available capacity in typical situation which is considered as a percentage of the nominal one. The practical capacity for this unit is 1000 ton annually of Vermicompost and 40 ton worm.

6. Production procedure and technology

For producing the Vermicompost fertilizer, it is necessary to provide the worms with animal fertilizer (biodegradable organic material) and then, provide the desirable conditions for proliferation and maintaining the worms and protect them against natural enemies. In preparation level of worms nest, it is necessary to fragment the organic particles and the primary preparation is done. The organic mass provides the worm with the biodegrading material in vicinity of humidity, oxygen and suitable temperature and microorganisms and following that, due to digestion of materials in worm body, organic materials are changed to black or brown materials called Vermicompost. There are different Vermicompost organic fertilizer procedures. Here, the stack procedure is described. A ground without stone and glass fragments has to be selected and them it is wetted and pressed to be rigid. This is due to prevention from hybridizing the worm used with earth worms and their race loss. It is possible to use cement and asphalt on the ground. Worms are sensitive to rain and sunlight; as a result, on the prepared ground, at first there have to be canopy. There would be a stack of the animal fertilizer on the ground in dome form with 70 cm of width and 50 cm of height and arbitrary length. After stacking, it is irrigated highly until the fertilizer juice is flowing. Following, there would be a track with 15cm depth and worms are places in the tracks and then it is filled with fertilizer. During the worms activity period (until the fertilizer changes to the Vermicompost) it has to be irrigated to maintain its humidity. Afterward, the stack is changed to Vermicompost and it is possible to separate the worms. For this purpose, sieve is used or it is possible to make the worms move to other place by stacking an amount of the livestock fertilizer lacking nutrition and then separate them from the new stack.

7. Investment costs

7.1. Fixed investment

Table4. Investment costs

| No. | Description | Costs | | |
|-----|-------------|--------|------|-------|
| | | Dollar | Rial | Total |
| 1 | Land | 0 | 1000 | 1000 |
| 2 | Landscaping | 0 | 627 | 627 |

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| | | | | |
|----|---|---|-------|-------|
| 3 | Building construction | 0 | 2780 | 2780 |
| 4 | Machineries and equipment | 0 | 120 | 120 |
| 5 | Branches and installation | 0 | 831 | 831 |
| 6 | Vehicles | 0 | 560 | 560 |
| 7 | Service and official equipment | 0 | 95 | 95 |
| 8 | Other and unpredicted costs (5% of above costs) | 0 | 301 | 301 |
| 9 | Pre-exploiting costs | 0 | 308 | 308 |
| 10 | Total fixed investment costs | 0 | 6622 | 6622 |
| 11 | Working capital in 100% of capacity | 0 | 3476 | 3476 |
| 12 | Total investment costs | 0 | 10098 | 10098 |

7.2. Working capital

Table5. Working capital

| No. | Description | Day | 1 st year | Base year |
|-------|---|-----|----------------------|-----------|
| 1 | Raw and auxiliary materials | 120 | 1373 | 1962 |
| 2 | Current and produced products inventory | 30 | 493 | 667 |
| 3 | Debts | 30 | 500 | 677 |
| 4 | Cash | 30 | 145 | 170 |
| Total | | | 2511 | 3476 |

8. Production costs

Table6. Production costs

| Description | Total costs (m.Rial) |
|--|----------------------|
| Raw and packing material | 5885 |
| Energy | 74 |
| Repair, maintenance and spare parts | 219 |
| Personnel's salary | 129 |
| Unpredicted (6%) | 453 |
| Depreciation | 517 |
| Insurance | 9 |
| Sales and official costs | 123 |
| Total operational and non-operational production costs | 8644 |

9. Economic indices

| Description | Amount-measurement scale |
|-------------|--------------------------|
| NPV | 341533 m Rial |
| IRR | 33.41% |
| PBP | 4.36 years equal to 2020 |

PROJECT PROFILE – SUMMARY SHEET

Project Introduction

1. Project title: Vermicompost fertilizer production

2. Sector: chemicals production

Sub sector: producing nitrogen fertilizers and materials

3. Products/Services: Vermicompost fertilizer production

4. Location: ... Free zone Economic special zone Industrial Estate Main Land

5. Project description:

Vermicompost is the result of biological activity of a type of worm called EiseniaFoetida. This organism, changes the natural organic materials to the organic fertilizer by eating them such that at present, this fertilizer is a rich type of biologic organic fertilizers worldwide. The Vermicompost application in physical, chemical and biological properties of the soil is highly effective. This fertilizer modifies the chemical, physical and biological properties of the soil and in addition to low specific weight, lacks odor, pathogen microorganisms, anaerobic bacteria, molds and weeds. Vermicompost provides the plants and seed growth and nutrition keeping in addition to high water absorption

6. Annual capacity: 1000 t

Project Status

7. Local / internal raw material access 100 %

8. Sale: 80% locally

- Anticipated export market 20 %

9. Construction Period month

Beginning of activity: 03/2016

In-site beginning of activity: 03/2016

End of project: 01/2017

Commercial activity beginning: 02/2017

Project Status

10. Project Status:

- Feasibility study available? Yes No
- Required land provided? Yes No
- Legal permissions (establishment license, foreign currency quota, environment, etc) taken? Yes No
- Partnership agreement concluded with local/foreign investor? Yes No
- Financing agreement concluded? Yes No
- Agreement with local / foreign contractor(s) concluded? Yes No
- Infrastructural utilities (electricity, water supply, telecommunication, fuel, road, etc) procured? Yes No
- List of know-how, machinery, equipment, as well as seller / builder companies defined? Yes No
- Purchase agreement for machinery, equipments and know- how concluded? Yes No

Financial Structure

11. Financial Table

| Description | Local Currency Required | | | Foreign Currency Required Million Dollar | Total Million Dollar |
|------------------|-------------------------|-------|------------------------------------|---|-------------------------|
| | Million Rials | Rate | Equivalent in Million Dollar | | |
| Fix Capital | 6622 | 34530 | 0.19 | 0 | 0.19 |
| Working Capital | 3476 | 34530 | 0.10 | 0 | 0.10 |
| Total Investment | 10098 | 34530 | 0.29 | 0 | 0.29 |

- Value of foreign equipment/machinery 0 million dollar
- Value of local equipment/machinery 3488 million dollar
- Value of foreign technical know- how 0 million dollar
- Value of local technical knows- how 0 million dollar

- Net Present Value (NPV): 3415 million Rial for Year
- Internal Rate of Return (IRR) 33.41%
- Payback Period (PP) 4.36 Year (2020)

General Information

12. Project Type : Establishment Expansion and completion

13. Company Profile:

- Name (legal /natural persons): Sepinud Shargh institute of strategic studies
- Company Name: engineering consultation
- Address: unit 5, No. 3, Boostan 3 St., Pasdaran, Tehran
- Tel: 02122584901 Fax: 02122580343
- E-mail: info@sepinud.com Web site: www.sepinud.com

- Local entrepreneur : private sector public sector other

Please attach follow documents if available

- Pre-feasibility study
- Feasibility study
- Legal permissions (establishment license, foreign currency quota, environment, etc)

Ministry of Economic Affairs and Finance
Organization for Investment Economic and Technical Assistance of Iran (OIETAI)
Foreign Investment Center of Lorestan Province
Tel (Tehran): (021) 33967749-33967766-33967762-39902485-39902488-39902486
Tel (Khoramabad): (066) 33229577
Fax: 33967774
Website: www.investiniran.ir
eco_isc@yahoo.com