

10. Project Status:

- Feasibility study available? Yes No
- Required land provided? Yes No
- Legal permissions (establishment license, environment, etc) taken? Yes No
- Partnership agreement concluded with local/foreign investor? Yes No
- Financing agreement concluded? Yes No
- Agreement with local / foreign contractor(s) concluded? Yes No
- Infrastructural utilities (electricity, water supply, telecommunication, fuel, road, etc) procured? Yes No
- List of know-how, machinery, equipment, as well as seller / builder companies defined? Yes No
- Purchase agreement for machinery, equipment and technology concluded? Yes No

1



Financial Structure

11. Finance

| Description | Required Local Currency | | | Required Foreign Currency (Thousand Dollar) | Total in Thousand Dollar |
|------------------|-------------------------|-----------------------------|-------------------------------|---|--------------------------|
| | Million Rials | Rate | Equivalent in Thousand Dollar | | |
| Fix Capital | 29,045 | 87000 Rials for each Dollar | 334 | 207 | 541 |
| Working Capital | 17,210 | | 199 | 0 | 199 |
| Total Investment | 64,282 | | 739 | 0 | 739 |

- Value of local equipment/machinery: thousand dollars
- Value of foreign equipment/machinery: **207** thousand dollars
- Value of foreign technology: thousand dollars
- Value of local technology: Million dollars
- Net Present Value (NPV): **32925,65** Million Rials for 10 Years, discount rate: 20%
- Internal Rate of Return (IRR): **31,94%**
- Payback Period (PP): **34,25%**

General Information

12. Project Type: Establishment Expansion and completion

13. Company Profile:

- Name (legal /natural persons):
- Current activity of company:
- Address:

2

-Tel: Fax:
 -E-mail: Web site:
 -Legal structure of company: private sector public sector other

Plan name: Production of Fireproof thermoplastic polyurethane

Product introduction

The aim of carrying out of this plan is establishment of production factory of polyurethane Lorestan province. Product ISIC code and its tariff Code are as follows.

| No. | ISIC Code | Code Title | Tariff Code |
|-----|------------|-------------------------------|-------------|
| 1 | 2413412430 | polyurethane | 39095000 |
| 2 | 2413512431 | sponge grade polyurethane | |
| 3 | 2413412432 | shoes grade polyurethane | |
| 4 | 2413512496 | pashtsy grade polyurethane | |
| 5 | 2413512541 | Insulating grade polyurethane | |
| 6 | 24131270 | polyurethane | |
| 7 | 24291313 | polyurethane paste | |
| 8 | 24301160 | polyurethane fibers | |
| 9 | 25201719 | polyurethane soft foam | |
| 10 | 25201720 | polyurethane hard foam | |
| 11 | 25201337 | polyurethane panel | |

Introduction of product applications

TPUs are tactically and militarily used based on polyether for covering the safety wires and cables. All kinds of its polyether-based TPU prevent corrosion and low voltage connections due to appropriate resistance to hydrolysis and microbial factors. Some of wide applications of TPU for covering a variety of cables and wires are as follows:

- Cables used in sea for extraction of petroleum and gas
- High voltage cables in building sites
- Long and trailing cable in mine industry

- Cable for lawn mowers and other agricultural equipment
- Telephone cables
- Controlling cables for investigations
- Brake system for cars
- Able for spaceships
- High voltage cables for subways
- Anti -static controlling cables for electronic equipment

Proposed places for plan

According to benefits of establishment in industrial estates and areas, industrial estates of Lorestan province are suggested for conducting the project.

Raw ,auxiliary,Consuming materials

| No | Raw , auxiliary and packing materials | Unit | Consumption rate per year | Unit price (Rial) | Annual cost (m/r) |
|--------------|---------------------------------------|------|---------------------------|-------------------|-------------------|
| 1 | polytetra methylene ether glycol | ton | 55 | 900,000,000 | 49,500 |
| 2 | diphenyl methane di-isocyanate | ton | 170 | 700,000,000 | 119,000 |
| 3 | 1 and 4 butan DL | ton | 110 | 1,150,000,000 | 126,500 |
| 4 | 3 methyl propane | ton | 10 | 400,000,000 | 4,000 |
| 5 | melamine cynaurat | ton | 225 | 500,000,000 | 112,500 |
| 6 | additives | ton | 50 | 300,000,000 | 1,500 |
| 7 | Nylon and carton packing material | ton | 10 | 100,000,000 | 1,00 |
| total | | | | | 414,000 |

Sales plan and target markets

| NO | Description | nominal Capacity (ton) | practical Capacity (ton) | Unit price (rial) | Annual sale (m/r) |
|--------------|--------------------------------------|------------------------|--------------------------|-------------------|-------------------|
| 1 | fireproof thermoplastic polyurethane | 500 | 450 | 970,000,000 | 485,000 |
| Total | | 500 | 450 | - | 485,000 |

Annual nominal and practical capacities

Entry capacity of production unit is 500tons in two 8-hour shifts in 300 working days in a year. Practical capacity of this plan, regarding the unpredicted factors of stop working and also repair and maintenance, is considered 450 tons with 90% efficiency of nominal capacity.

Production method and desired technology

Thermoplastic polyurethanes can be produced in several methods and different processes. Components of these polyurethanes either during several steps and in pre-polymeric method and in one discontinuous process or during one step and in single-multiplication method and in one continuous process are turned into thermoplastic polyurethane polymers of desired properties. In industry, they are often produced in single-multiplication method and using some continuous processes such as strap process or extruder process and based on industrial and semi-industrial scale. In polyurethane synthesis, stoichiometric ratio of materials participating in reaction which is usually named molar ratio, is very important for controlling reaction and physical properties of final product. Because ratio of participating materials OH to NCO i.e the ratio in reaction in terms of stoichiometric ratio with 100% efficiency react with each other, so the type of polymer structure can be determined with choosing different molar ratio.

Different methods of polymerization of thermoplastic polyurethanes components and usual production processes in industry are:

1. Pre-polymeric method
2. Semi-pre polymeric method
3. Single- multiplication method

The plan investment costs

The fixed plan investment costs is estimated to be 47,071,85 million Rials and the working capital is estimated to be 17,210,17 million Rials.

The plan investment costs

| Description | Required | | | | Total (million rials) | % |
|--------------------------------------|----------------------|------------------------|---------------|-------------------|-----------------------------|-----|
| | currency (dollar) | rial equivalen t | rial (m.r) | required total | | |
| Land | 0 | 0 | 2,100 | 2,100 | 2,100 | 3% |
| Landscaping | 0 | 0 | 1,079 | 1,079 | 1,079 | 2% |
| Building | 0 | 0 | 14,900 | 14,900 | 14,900 | 23% |
| Machinery and equipment | 207,200 | 18,026 | 0 | 18,026 | 18,026 | 28% |
| Installations | 0 | 0 | 1,655 | 1,655 | 1,655 | 3% |
| Laboratory equipment and supplies | 0 | 0 | 200 | 200 | 200 | 0% |

| Description | Required | | | | Total (million rials) | % |
|--------------------------------------|-------------------|------------------|------------------|------------------|-----------------------|-------------|
| | currency (dollar) | rial equivalent | rial (m.r) | required total | | |
| Vehicles | 0 | 0 | 2,300 | 2,300 | 2,300 | 4% |
| Workshop equipment | 0 | 0 | 91 | 91 | 91 | 0% |
| Service and administrative equipment | 0 | 0 | 785 | 785 | 785 | 1% |
| Unexpected and miscellaneous | 0 | 901 | 1,156 | 2,057 | 2,057 | 3% |
| Total fixed assets | 207200 | 18,927,72 | 24,266,47 | 43,194,19 | 43,194,19 | 67% |
| Pre-exploitation costs | 0 | 0 | 3,877,66 | 3,877,66 | 3,877,66 | 6% |
| Total fixed investment costs | 207200 | 18,927,72 | 28,144,13 | 47,071,85 | 47,071,85 | 73% |
| Working capital | 0 | 0 | 17,210,17 | 17,210,17 | 17,210,17 | 27% |
| Other assets | 0 | 0 | 0 | 0 | 0 | 0% |
| Total plan investment costs | 207200 | 18,927,72 | 45,354,30 | 64,282,02 | 64,282,02 | 100% |

The plan production costs

The annual production costs are estimated to be 457806,12million Rials.

| No | Description | Cost (million rials) | cost in practical capacity (million rials) |
|--------------|--|----------------------|--|
| 1 | Raw, auxiliary and packing materials | 414,000 | 372,600 |
| 2 | Production salary and wage | 6,052 | 5,870 |
| 3 | Water, electricity, fuel and communication | 1,022 | 941 |
| 4 | Insurance | 76 | 76 |
| 5 | Repair and maintenance | 1,774 | 1,6332 |
| 6 | Marketing and ads | 9,700 | 8,924 |
| 7 | Production unpredicted and miscellaneous | 21,146 | 19,455 |
| 8 | Depreciation | 4,036 | 4,036 |
| Total | | 457806,12 | 413533,18 |

Economic indices

Table 1. Economic indices

| Description | Value-measurement scale |
|-----------------------------------|-------------------------|
| NPV (net present value) | 32925,65million rials |
| IRR(internal rate of return) | 31,94% |
| PBP (period of return of capital) | 2,3years |

Ministry of Economic Affairs and Finance
Organization for Investment Economic and Technical Assistance of Iran
(OIETAI)
Foreign Investment Center of Lorestan Province
Tel (Tehran): (021) 33967749-33967766-33967762-39902485-39902488-39902486
Tel (Khoramabad): (066) 33229577
Fax: 33967774
Website: www.investiniran.ir
eco_isc@yahoo.com

2

Management and Planning Organization of Lorestan Province

7